

WP4 – Preparing D4.23 Exploitation & Business Plan

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## **Exploitation and business plan**

- Project will end, but SeaDataNet infrastructure must continue to operate beyond that date for several reasons:
  - It is an operational infrastructure which we cannot simply stop
  - We have invested a lot of efforts to get it to this point and must benefit from it
  - It is supporting many other projects and infrastructures which rely on it
  - In the search for new opportunities we need to demonstrate that we are serious about the continuation of the infrastructure
- Continuing the operations requires commitments from all partners, those operating and maintaining SeaDataNet services and tools, and those providing data and information through the SeaDataNet services
- For that purpose, a Deliverable D4.23 Exploitation and Business plan is being prepared by MARIS, with input of partners.

The overall aim is to sustain the SeaDataNet infrastructure for at least 3 more years beyond the end of the project, while searching and lobbying for new EU opportunities, in particular for a SeaDataCloud 2 project with the full consortium



## **D4.23 Structure**

- Introduction
- List of organisations that are involved, SeaDataNet and EUDAT partners
- Explain infrastructure with its standards, tools, and services
- The cooperation with other initiatives and its importance in the European landscape for marine data and in relation to new developments such as EOSC, Blue-Cloud, and towards a Digital Ocean
- Table of Key Exploitable Results and who are involved
- Specification of computing resources that EUDAT will support
- Exploitation: summarising activities and roles of partners in continuing operation of the SeaDataNet infrastructure in the coming 3 years (1 Nov 2020 – 31 October 2023)
- Explain the relation with and aims of the SeaDataNet AISBL

If not yet done, apply for membership of the SeaDataNet AISBL as it will make SeaDataNet stronger and more visible, while it will also underpin your commitment and loyalty to the SeaDataNet network!



## D4.23 delivery

- D4.23 will be made and submitted as a 'normal' Deliverable
- However, it will be co-authored by all partners and include both a listing of the Key Exploitable Results and computing resources as the operational activities which they will guarantee and have provided these.
- We will not ask all partners to sign it officially as turning the Deliverable into an acceptable agreement will be a difficult challenge, involving the legal departments that might want to scrutinize the text and define all the necessary clauses and details in order to make it an agreement
- However, by having the project Steering group accepting the Deliverable on behalf of the full Consortium, later to be accepted by the EC, this will implicitly arrange the commitments of the consortium.



## D4.23 planning

- Draft D4.23 will be finalized soon by MARIS and then circulated to all consortium partners for their review (2 weeks period).
- Thereafter, the deliverable will be finalised and submitted to the Steering Committee for their validation and acceptance